



**The Tulalip Tribes
Request for Quotes
("RFQ")
for**

Carbon Planning & Analysis Support

Brief Description of The Tulalip Tribes

The Tulalip (pronounced Tuh'-lay-lup) Tribes, successors in interest to the Snohomish, Snoqualmie, Skykomish, and other allied tribes and bands signatory to the 1855 Treaty of Point Elliott. Our tribal population is over 5,000 and growing, with 2,700 members residing on the 22,000-acre Tulalip Indian Reservation located north of Everett and the Snohomish River and west of Marysville, Washington. The Reservation is rich with natural resources: marine waters, tidelands, freshwater creeks and lakes, wetlands, forests, and developable land. The Tulalip Reservation was reserved for the use and benefit of Indian tribes and bands signatory to the Treaty of Point Elliott of January 22, 1855. Its boundaries were established by the 1855 Treaty and by Executive Order of President U.S. Grant dated December 23, 1873. It was created to provide a permanent home for the Snohomish, Skykomish, Snoqualmie, and allied bands living in the region. To learn more about The Tulalip Tribes, visit <https://www.tulaliptribes-nsn.gov>

RFQ Purpose

The TRIBES are issuing this RFQ for the purpose of selecting a CONSULTANT to help support the TRIBES in the following ways:

- 1) Provide support in evaluating frameworks and approaches for assessing carbon reserves on and off the Tulalip Reservation and throughout the Snohomish River Basin.
- 2) Support in evaluating approaches to business models that support the aggregation of carbon projects, in ways that maximize opportunities for small landowners, tribes, and communities to participate in carbon markets, both regulatory and voluntary.
- 3) The provider will be involved with evaluating and supporting project development in connection with establishing projects on non-contiguous lands of the TRIBES.

Scope of Services:

The following is a general scope of services. This scope of services section is intended to outline general requirements for services and does not define all required services.

General Requirements

- Provide an Assessment of TRIBES' current forest holdings and IFM carbon credit market suitability among those holdings, including WA's carbon compliance market requirements and challenges initially, but also opportunities in the global voluntary market arising contemporaneously or in the future.
- Perform quantitative modeling of potential carbon credit issuance from TRIBES under different scenarios, beginning with the estimated compliance market value equivalent for Tulalip offsets under Washington's CCA. If needed, collect representative data from field monitoring sites on select project sites.
- Evaluate federal, state, and tribal law interaction (trust land restrictions, sovereign immunity, taxation); explore potential incompatibilities of carbon projects with tribal sovereignty and self-determination commitments; assess policy risk (e.g., changes to WA state's program, federal SEC disclosure rules, global Article 6 frameworks).
- Conduct sensitivity analysis to market volatility, policy changes, and discounting for permanence/risk.
- Conduct basic due diligence on potential roles for, challenges to integration of, and risks and potential benefits of leveraging emerging infrastructure technologies such as AI and IoT in monitoring, reporting, and verification (MRV); blockchain/DLT in ensuring transparency, traceability, and avoidance of double-counting; as well as changing "table stakes" with respect to market adoption and investor perceptions of technology-enabled carbon crediting
- Develop work plans to evaluate;
 - a. Governance, legal, and operational models for tribal aggregation.
 - b. Scenario analysis of value offered through strategies that scale, pool risk, and create collective bargaining power.
 - c. Aggregation pathways and relative compatibility with IFM holdings of other Washington state tribes.
 - d. Case study extension options into blue carbon aggregation (tidal wetlands, kelp projects), with valuation scenarios for future compliance inclusion of blue carbon.
 - e. Governance and partnership models (contractual, technological, joint ventures, as well as public-private partnerships or cooperative models).
 - f. Technical elements needed for aggregation, including land access and integration of management protocols among varying sites.

Required Responses to the RFQ

- **Statement of Qualifications:** Provide a General Statement of Qualifications that responds to the background information given above, including the firm's experience providing carbon analytical services, with dates, to federally recognized tribal nations. Please include;
 - What experience have you or your firm had with Pacific Northwest Tribes?
 - What experience and knowledge do you have of National or International carbon policy?
 - What modeling formats and/or emerging technologies are you or your firm familiar with?
- **Approach & Methods:** Provide a narrative (5 Pages Max) that outlines the proposed approach and scope of work.
- **Collaborations & Partnerships:** What entities will be involved in partnering to provide support under an agreement with the TRIBES?
- **Project Team:** List any professional and support positions that will be supporting the TRIBES with services. Provide a Resume or CV of the principal analyst(s) who would provide support under this Professional Services Agreement.
- **References:** Provide examples of past projects or analysis and a point of contact that can serve as a reference.
- **Timeline:** Provide an estimated schedule for completion and information on Consultants' current workload and availability.
- **Budget:** Provide information on your proposed fee structure based on the scope indicated above, including payment for out-of-pocket expenses.

Proposed Schedule

The proposed schedule for the selection of a consulting firm is set forth below and is subject to change.

1. RFP issued **October 23, 2025**.
2. Proposals are due no later than 4:00 p.m. Pacific Time, **November 14th, 2025**.
3. Conferences, either via telephone or in person, to interview selected vendors at agreed-upon times between **November 17th and November 20th, 2025**.
4. Announcement of selection (target date only), **November 25, 2025**.
5. Following the contract award by TRIBES, each firm submitting a proposal will receive notification of the decision.
6. **December 1st, 2025** Consultant's work begins

Guidelines

1. Requests for Clarification or Inquiries and Submission of Final Quotes: Firms with questions concerning this RFQ may submit their questions via email to Steve Hinton, Conservation Scientist, Treaty Rights and Government Affairs Office. Final proposals shall be electronically submitted to shinton@tulaliptribes-nsn.gov.
2. The Title page of the proposal shall include the name of the business or individual, mailing address, name of contact person, telephone number, e-mail address, and date.
3. Responses to Questions: Please restate each question or required response item, followed by your response.

Selection Criteria

1. The CONSULTANT's ability to perform the scope of work described above.
2. Experience working with Tribal governments and respect for Tribal sovereignty in the Pacific Northwest. Specifically:
 - a. Preference for Project Manager and key staff with deep experience assisting/advising Tribes and/or indigenous groups, with preference for individuals and/or firms with experience collaborating with Pacific Northwest Tribes on natural resource projects.
3. The CONSULTANT's Legal, policy, and technical expertise at the intersection of environmental science and engineering, ecosystem restoration design and implementation, carbon markets, climate finance, regulatory strategy and advocacy in the environmental area, and knowledge of emerging technologies (AI, IoT, blockchain) as relevant to Measurement, Reporting, and Verification (MRV) and carbon credit integrity. Specifically, key personnel should have:
 - a. A minimum of 15 + years of experience in regulatory analysis and advocacy, analytical tools, and project design.
 - b. Recent (last 36 months) experience in carbon market analysis and supporting entities to develop market-ready carbon projects.
 - c. Knowledge of carbon-credit methodologies, MRV practices, and a network of contacts in the carbon project field, with priority for experience with the latest carbon credit accounting methods and digital enabling tools (e.g., DLT, public ledgers) to ensure transparency and integrity.
 - d. Legal expertise in developing carbon offtake agreements with project proponents and carbon credit purchasers.
4. Demonstrated experience in designing, permitting, and implementing carbon sequestration projects as well as restoration projects for forest health, freshwater wetlands, tidal wetlands,

and/or coastal intertidal areas that both restore ecosystem health and sequester carbon, preferably in the PNW.

5. Experience with remote and onsite monitoring of site outcomes over time, including the ability to identify ecosystem impacts from and resilience to the effects of climate change.
6. Proposed Cost Structure/Billing Rates
7. Organization, presentation, and content of proposal.

Disclaimer:

The TRIBES will select a firm based on the best overall solution and value. The TRIBES are not obligated to choose the lowest bidder. This RFQ does not commit the TRIBE to any specific course of action or to the selection of any vendors.